

Top 10 Advantages of Epicor Vision for Heavy Duty Parts Distributors



Epicor® Vision® is the replacement parts industry's powerful and comprehensive distribution management solution, offering dozens of high value capabilities that help drive increased business efficiency, profitability, and competitiveness. The following are 10 of the most recognized reasons—and dozens of related software features—that have made Epicor Vision the clear choice of today's most successful heavy duty parts distributors.

1**Purchasing
and Inventory
Control****Reduced Capital Requirements; Increased Accuracy,
Sales and Profitability**

Improve stocking accuracy at every location through leading-edge forecasting techniques, market-driven analytics and other powerful tools; streamline purchasing and A/P operations with comprehensive three-way match feature.

2**Sales
Accelerators****Advanced Tools to Reach, Service, and Amaze Customers**

Dramatically improve speed and efficiency through a highly intuitive GUI interface; integration with Epicor Industry Data Analytics, Epicor Parts Network eCommerce and ListingExpert™ solution for eBay Motors and Amazon; offline POS capability; and more.

3**Business
Analytics****Faster, More Extensive Insight to Business Performance**

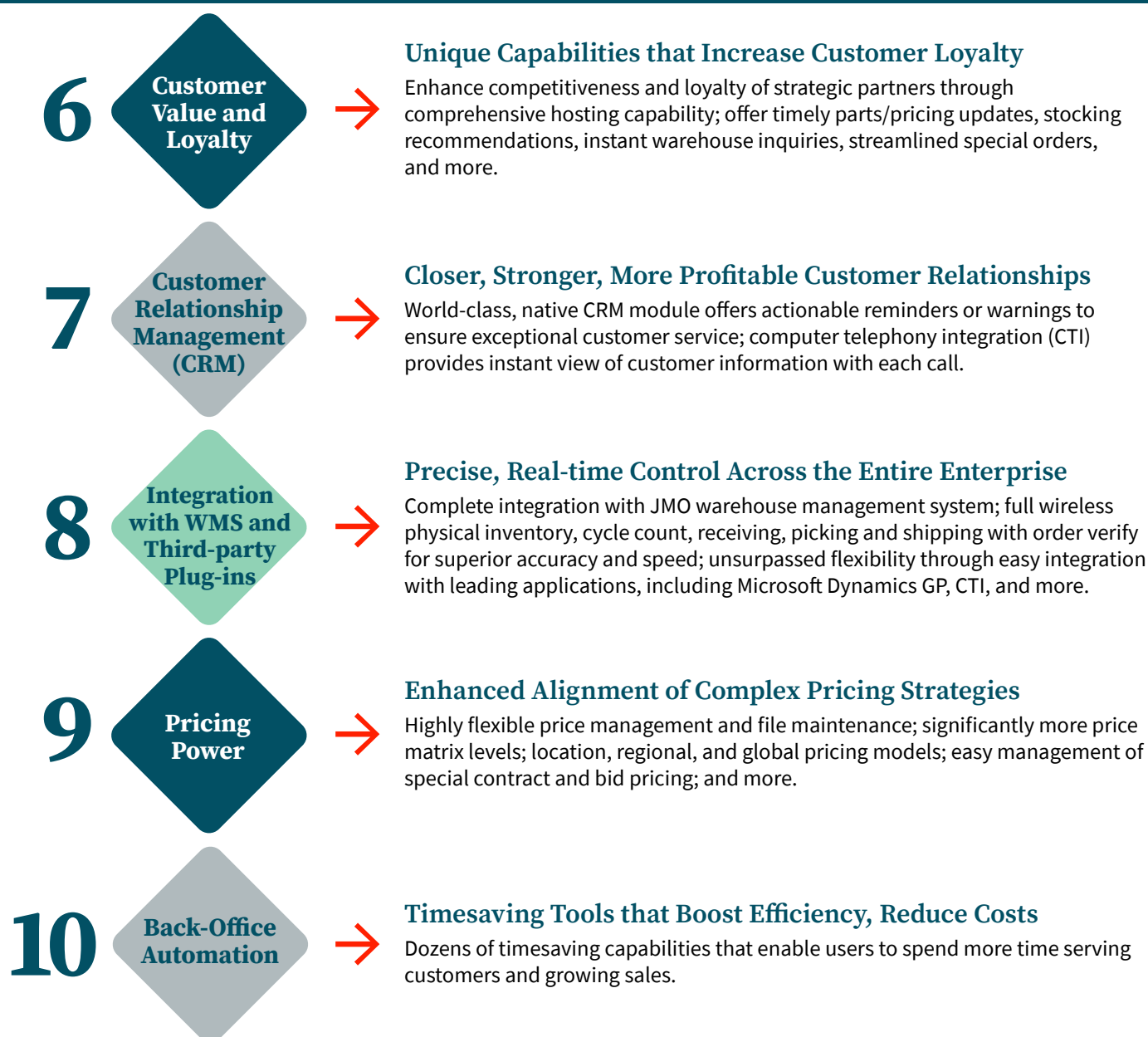
Epicor Compass™ analytics enables fast, easy access to virtually any business-critical data; unsurpassed flexibility and scope of custom reports and dashboards; gain deeper insight into business performance over the long term through Technology Foundation Pack.

4**Channel
Connectivity****World-Class Operational Speed Up and Down the Channel**

Transmit and receive POs, ASNs, invoices and other documents; warehouse inquiries; seamless electronic peer-to-peer transactions; and more.

5**Core
Management****Comprehensive Control of Some of Your Most Valuable Assets**

Effectively track cores and ensure proper reimbursements by assigning core categories to parts; tracking customer core bank and surplus by category; and assigning surplus expiration dates to bring those parts back into inventory, when necessary.



EPICOR

We're here for the hard-working businesses that keep the world turning. They're the companies who make, deliver, and sell the things we all need. They trust Epicor to help them do business better. Their industries are our industries, and we understand them better than anyone. By working hand-in-hand with our customers, we get to know their business almost as well as they do. Our innovative solution sets are carefully curated to fit their needs, and built to respond flexibly to their fast-changing reality. We accelerate every customer's ambitions, whether to grow and transform, or simply become more productive and effective. That's what makes us the essential partners for the world's most essential businesses.

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